A 67.40/2:984/49

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

PRODUCTS SOUGHT BY FOREIGN IMPORTERS

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December 6 - 12, 1984

ALDER AND OAK - RED AND WHITE LUMBER (JAPAN). Specific quantities are not determined, however, expected to be substantial. Grade: select and better for Alder, FAS and select for oak. Thickness: 5/4" for Alder and Oak. Length/width: Alder 8' and 10', 4", Oak 8' and 14' 7". Processing: Kd and s2s for both. Packaging: separate bundles for each length. Quote: C&F, surface shipment in December 1984 and January 1985 for Alder, and January and February 1985 for Oak. Bank ref: Dai-ichi Kangyo Bank, Main Office, Tokyo. CONTACT: Mr. Toshihiro Konishi, Kobayashi & Co., Ltd., c/o Yurakucho Denki Bldg., 1-7-1, Yuraku-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)287-0311. (WK 50/TOFAS 0236)

ALMONDS, PISTACHIO NUTS, RED KIDNEY BEANS, BLACK EYE BEANS, POPCORN (UNITED KINGDOM). Quantity: in full container loads. Quality: top grade. Packaging: 100 lb.; 50 lb.; 50 kgs. Delivery: early 1985. CONTACT: The Director, Velji Bhovan & Sons Ltd, Vb House, Woodside End, Alperton, Wembly, Middelsex London, United Kingdom. Telex: 8955369. Cable: VIBISONS-WEMBLEY. Phone: 01 900 1355. (WK 50/TOFAS -121)

ANIMAL FEED/SUPPLEMENTS CONTAINING SEAWEED MEAL (UNITED KINGDOM). Quantity: bulk. Quality: feed. Packaging: 25 kg bags. Delivery: 1985. Bank ref: National Westminster Bank, 314 CHISWICK HIGH ROAD, LONDON W4 CONTACT: Mr. David Lindsay, A.D. Lindsay (UK) Ltd , College House, Wrights Lane, London W8, United Kingdom. Telex: 264273. (WK 50/TOFAS 0120)

CANNED MACKEREL IN NATURAL OIL (PHILLIPINES). WANTS 15 OUNCES PER CAN, 48 CANS/CASE, NAME BRAND PREFERRED OR OTHER SIMILAR QUALITY BRAND ACCEPTABLE. FIRM'S REQUIREMENT IS 3 CONTAINER LOADS OF 20 FOOT CONTAINER. FIRM HAS IMMEDIATE NEED FOR ABOVE ITEM. FIRM WOULD LIKE TO RECEIVE C.I.F. APIA WESTERN SAMOA QUOTATION, ALSO TO INCLUDE 3 PCT COMMISSION FOR THEM. DELIVERY DECEMBER 84 - JANUARY 85. BANK REF: ALLIED BANKING CORP., BUENDIA AVENUE EXT., MAKATI, METRO MANILA. CONTACT: MRS. E.S. HAIN, V. PRESIDENT, BABA TRADERS INC., 2ND FL., UPRC BLDG., 315 SEN. G. PUYAT AVE., MAKATI, METRO MANILA, PHILLIPINES. CABLE: AMHAIN MANILA. TELEX: RCA 22225 AHC PH. PHONE: 850433/855348. (WK 50/COMMERCE)

U.S. GOV'T. DEPOS.

CORN (PORTUGAL). Quantity: 300,000 MT per year. Quality: US No 3 yellow, moisture contents up 15. Aflotoxinas max 20 ppb. Packaging: bulk. Delivery: usually 30 days within contract. Quote: FOB BASOS or FLAT. Bank ref: Banco Fonsecas & Burnay or Banco Portugues Do Atlantico, Lisboa, CONTACT: Joao Reis Honrado, Forap--Fornec. E Apetrechamentos, Lda, Rua Fanqueiros 12-2nd Floor, Lisboa, Portugal. Telex: 00015656 FORAP P;. Phone: 877321/877804/877805. (WK 50/TOFAS 0238)

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

CORN (URUGUAY). Wants 6-8,000 MT. Quality: Grade No. 2 or better of yellow, orange or red. Quote: FOB Gulf ports and CIF Montevideo ASAP. Delivery: Montevideo, the first two weeks in January 1985. CONTACT: Jorge Costas, AgroIndustries Lasierra S.A., San Lucar 1560, Montevideo, Uruguay. Telex: 996. (WK 50/TOFAS 0421)

DIETETIC AND HEALTH FOODS (GREECE). Those particularly used for athletes. Firm is interested to import various kinds of foods and food supplements for athletes and to represent interested U.S. firms. Bank ref: National Bank of Greece, Ellinikon Branch. CONTACT: Mr. Karahalios, Gold's Gym, Aerobic Fitness Center, 366, Vouliagmenis, Athens, Greece. Phone: (01) 99110731. (WK 50/TOFAS 0208)

FLAVORING AND NUTRITIONAL SUPPLEMENTS FOR USE IN PET FOODS (JAPAN). Specific quantities are not determined, however, expected to be substantial. Quality: best. Packaging: institutional. Delivery: schedule to be decided later. Quote: C&F. Bank ref: Mitsui Bank, Yaesu Branch, Tokyo. CONTACT: Mr. Toshio Mitsui, Nippon Pet Food Co., Ltd., 4-21, Yaesu 1-chome, Chuo-ku, Tokyo, Japan. Phone: (03)274-0821. (WK 50/TOFAS 0238)

FRUIT TREE ROOTSTOCK, NUT TREE ROOTSTOCK (SAUDIA ARABIA). Other req: importer wants recommendations of varieties of kiwi, avocado, mango and pistachio suitable for Saudi climate. Will buy rootstock for large scale production on good, irrigated land. Quote: FOB and C&F Dammam. Bank Ref: will be furnished by the importer. CONTACT: Dr. Ibrahim Al-Mutrif, Director General, The Eastern Agricultural Development Company, P.O. Box 7118, Dammam 31462, Saudi Arabia. Telex: 603030 EGRICO SJ. Phone: 827-1816. (WK 50/TOFAS 0006)

FRUITS - NON-CITRUS; CITRUS FRUITS - FRESH; DRIED FRUITS AND VEGETABLES; POTATOES - FRESH; ONIONS - FRESH (WEST GERMANY). Quantity: each in complete 40-feet containers per 20 MT. Quality: US No. 1. Packaging: cartons for export, bags (as usual). Delivery: depending on harvest. Quote: C&F preferable, but also FOB offers. Bank ref: Dresdner Bank AG, Unter Sachsenhausen, D-5000 Cologne 1. CONTACT: Albrecht Hahn/Ernst Zenzius, Albrecht Hahn GmbH & Co. KG, Marktstr. 10, D-5000 Cologne 51, West Germany. Telex: 888 482 . Cable: AGENTURENHAHN. Phone: (0221) 380271. (WK 50/TOFAS 0063)

HARDWOOD CHIPS - MLH & EYUCALIPTUS EXCLUDED (KOREA). Quantity: 30-40,000 BDT. Quality: over 1 1/4 inch 5% max, under 1/8 inches 1% max, bark and lot: 1% max. Packaging: bulk. Delivery: sometime early 1985. Quote: C&F or FOB. CONTACT: Park, Moo Il Division of Coal & Mineral, Sammi Corporation, 935-34, Bangbae-dong Kangnam-ku, Seoul, Korea. Telex: K22392. Cable: SAMMISA SEOUL. Phone: 583-6911. (WK 50/TOFAS 8464)

LECITHIN AND OTHER NUTRITIONAL FOOD SUPPLEMENTS (JAPAN). Specific quantities are not determined, however, expected to be substantial. Quality: best. Requirement: lecithin must be in granules. Packaging institutional. Delivery: immediate by surface shipment. Quote: C&F. Bank ref: Taiyo Kobe Bank, Osaka Ekimae Branch, Osaka. CONTACT: Mr. Yoshiya Sugimoto, Mayusho Corporation, c/o Excel Bldg., 2-1-25, Kita-Koyo-cho, Sakai-shi, Osaka, Japan. Telex: 537- 4101 FIRST J. Phone: (0722)28-2311. (WK 50/TOFAS 0237)

LUMBER AND TIMBER; PRIME VENEER LOGS; PLYWOOD (WEST GERMANY). Quantity: container or shipable quantity. Quality: has to be determined in each case, but mostly "clear or prime". Delivery: to be determined. Other Requirements: firm wants to act as agent. Quote: CIF Antwerp/Rotterdam/Bremen/Hamburg. Bank Ref: Deutsche Bank AG, Aachener Strasse, D-5000. Cologne 41. CONTACT: Werner F. Tuchtfeld, WFT Holz & Bauelemente GmbH, Oskar-Jaeger-Str. 133, D-5000 Cologne 30, West Germany. Telex: 8886679 WFTK D. Phone: (0221) 541068. (WK 50/TOFAS 0064)

OATS (KENYA). Wants 500-1400 MT. Milling quality. Packaging: quote both bulk and bagged. Immediate delivery to Mombasa. Other req: bushel weight 40 plus, safe moisture level for storage (10-12%). Quote: C&F Mombasa. Bank ref: Central Bank of Kenya. CONTACT: T.Y. Karimbux, Kenya Oatmeal Limited, P.O. Box 80, Nakuru, Kenya. Cable: OATMILL, NAKURU. Phone: 254-037-42131. (WK 50/TOFAS 4010)

PLANT SEEDS (JORDAN). Wants plant seeds according to American standards. Wants 15 MT of True Sudan Grass Forge; 10 MT of Milo-Red Salt; 3 MT of Milo-high yield. Quote: C&F Amman airport by air freight. CONTACT: G. D. Husseini, Electronic Engineering Corp., P.O. Box 1539, Amman, Jordan. Telex: 23400 HUSINI JO. Phone: 23411. (WK 50/TOFAS 0016)

RABBIT SKIN (KOREA). Quantity: 2 million pieces annually. Quality: for garments and hair. Packaging: export standard. Delivery: twice a month. Other Req: health certificate only when imported in raw skins. Quote: CIF. Bank Ref: Seoul Trust Bank, Apkoojung Branch. CONTACT: Hahn, Chol Soo, Leehwa Corporation, KPO Box 1196, Kwanghwamoon, Seoul, Korea. Telex: 29107. Phone: 546-1558, 7712. (WK 50/TOFAS 8462)

RAW BOVINE HIDES & SKINS (KOREA). Quantity: 6,000 sheets. High quality. Packaging: containers. Delivery: monthly. Other req: animal quarantine certificate. Quote: C&F Pusan Port. Bank ref: Cho Heung Bank Main Office, Seoul. CONTACT: Koh, Young Chief of Livestock Section. Haitai International Inc., 7th Fl. Leema Bldg. Susong-dong, Chongro-ku CPO Box 4488, Seoul, Korea. Telex: K26280 or 25029 HAITAI. Cable: HAITAI, SEOUL, KOREA. Phone: 744-7300 (Ext. 326). (WK 50/TOFAS 8463)

RAW POPCORN (SINGAPORE). Wants approximately 1 container load per month, 800 50 lb. bags. Quality: Grade A 1 premium butterfly with popping ratio of 42.1. Delivery via ship. Quote: C&F on 1 20-ft container. CONTACT: Corey Augenstein, Kohcore Investment PTE Ltd., 34 Genting Lane/01-06 Kheng Seng Bldg., Singapore 1334. Telex: RS 39080 TEXLIN. Phone: 7431455. (WK 50/TOFAS 0270)

RETORT PACKS (UNITED KINGDOM). QUANTITY: CONTAINERLOADS. QUALITY: BEST - FOR USE IN SCHOOLS AND BY ARMY. PACKAGING: RETORT PACKS. DELIVERY: ASAP. QUOTE: C&F, KUWAIT, IRAQ AND SAUDI ARABIA. BANK REF: BARCLAYS BANK PLC, CHURCH STREET, BARNES, LONDON SW13. CONTACT: MR. R. ZELOUF, ROZE (UK) LTD, 58 WESTMORELAND ROAD, BARNES, LONDON SW13, UNITED KINGDOM. PHONE: 01 748 9754. (WK 50/TOFAS 0122)

RICE AND CORN INTERESTED IN OTHER CEREALS AS WELL (SPAIN). Quantity: undetermined. Packaging: 60 kg. bags, also in bulk for packaging at Las Palmas. Delivery: to be determined. Commodities destined to the African market for final delivery at Port of Dakar, Ivory Coast. Other req: company wishes to contact U.S. exporters interested in utilizing port silos at Las Palmas Free Trade area. Quote: FIOS, FOB, and CIF. Bank ref: Banco Hispano Americano, Agencia No. 1 Calle Franchy Y Roca, Las Palmas De Grand Canaria. CONTACT: Mr. Rogerio P. Carvalho, Brascom, S. L, Calle Numero 3, Bloque 23- 5C - Primera Fase, Pol De Jinamar - Grand Canaria, Spain. Telex: 96011. Phone: (28) 710 782. (WK 50/TOFAS 0367)

STRAWBERRY PLANTS, DOUGLAS VARIETY (SPAIN). Quantity: one million plants. Quality: purple tag certified by Univ. of California and USDA. Packaging: 1,500 plants per carton. Delivery: February 1985. Other req: proper documentation and certifications must be supplied, only phytosanitary certificate issued by federal government acceptable. State certificates non-acceptable. Quote: CIF Sevilla airport. Bank ref: Bank of London and South America, Ltd., Plaza Nueva, Sevilla. CONTACT: Mr. Robert Gordon Maple, Robert Gordon Maple Import/Export, Apartado 596, Sevilla, Spain. Telex: 72942 PCIS E. Phone: (54) 180 447. (WK 50/TOFAS 0366)

SWINE SEMEN; BOARS (GUATEMALA). Wants one box (24 straws) swine semen Landrace and/or Yorkshire every three months for use in commercial herd. Deadline for delivery January 31, 1985. Also wants one Yorkshire or Landrace boar (no age) accompanied by health and official origin certificates. Deadline for delivery: June 1985. Quote: CIF Aeropuerto Aurora, Guatemala. Bank ref: Credito Hipotecario Nacional, 7 Avenida 22-77, Zona 1, Guatemala City, Guatemala. CONTACT: Humberto Juarez, Granja Santa Elisa, 15 Calle 15-38, Zona 6, Guatemala City, Guatemala. Telex: 4139 BANCRE GU. Phone: 82041. (WK 50/TOFAS 0305)

VARIOUS TYPES OF WOOD AND SIMI-FINISHED PRODUCTS (ITALY). Wants a) Hardwood timber. Ash, Beech, Oak, Charme, Elm, and Poplar. Cm: 120 cm. Length: 2-8 m; b) lathed panels of woods listed in a) length: 3.50 m width: 1.53 m. thickness: 15-19 mm; c) decorative panels of Mahogany, Walnut, and Teak, 2.75 m width: 1.22 m thickness: 6 mm d) fiber board wood panels, 1.22-1.70 m width: 2.75-3.05, thickness: 3.2 mm (normal or bored wood) e) semi-finished (bent) beech wood. Size: 1,100x80x30x15 mm, thickness: 4 mm; f) semi-finished wood for shoetrees. Beech: 35 cm . Charme: 33 cm. Etuve: 32 cm g) Natural Veneer. Mahogany, Acajcu Pommele, American Oak, Ebony, Ash, Kossipo, Koto, Poplar, Walnut, Palisander, and Teak. Thickness: 6-10 mm; and h) Sawed Lumber. Redwood, Oak, Whitewood, Pine, and Firwood for a total of 60,000. CONTACT: Mr. Alessandro Bimi, Pedemonte S.P.A. Piazza Rossetti, 4/21, 16129 Genoa, Italy. (WK 50/TOFAS 30).

VEGETABLE SHORTENING FOR BREAD, PAN GREASING OIL, DIVIDER OIL, SUGAR FOR DONUTS (SAUDIA ARABIA). For more specifications, contact importer. Quote: C&F Dammam. Bank Ref: Bank Saudi Al-Holandi, Al-Khobar. CONTACT: Hani Almatrood, National Bakery, P.O. Box 97, Al-Khobar, Saudi Arabia. Telex: 697022 MATROOD SJ. Phone: 8561809. (WK 50/TOFAS 0007)

YELLOW CORN (EGYPT). Quantity: 50,000 MT Quality: Grade No. 2, maximum 15.5% moisture, maximum 3% damaged kernels, maximum 2% heat damaged kernels. Packaging: 54 lb bushel. Quote: FOB Gulf East Coast and C&F Doula, Cameron-offers should include 2% commission for Freezone Trade Company. Bank ref: Bank Abu Dhabi, Port Said, Egypt, CONTACT: Ashraf Elawaa, Freezone Trade Co., 13, Akka Street, Port Said, Egypt. Telex: 22782 PBNZA UN. Phone: 35935 or 27697. (WK 50/TOFAS 0049)

MARKET DEVELOPMENT ACTIVITIES

The ATO in Manama has been advised that Bahrain and the other five Gulf Countries Council (Saudi Arabia, Oman, UAE, Qatar, and Kuwait) have adopted the Kuwaiti Food Regulations for prepackaged foods (KS 42). At this time, the Department of Public Health is awaiting a Ministrial Order from the Ministry of Commerce and Agriculture confirming the implementation (i.e., effective) date of this new regulation.

They were also advised that the GCC member states intend to adopt the Saudi Arabian regulations for imported frozen foods. Presently, these regulations are under study and comments are being solicited from the appropriate authorities in each country.

When the new regulations are announced in Bahrain, importers will be granted a six month grace period to allow their suppliers time to adjust to the new regulations.

Under the proposed regulations, dates of production and expiry (dp/e) will be required to be part of the label (in Arabic as well as a second language if a second language is used).

On the question of embossed dp/e, quote embossed dates will be preferred in the case of tinned food unquote. Stickers bearing pd/e will not rpt not be accepted unless prior approval is approved (i.e., lithographic labels only will be considered as we understand it).

As regards pork items, the allowable shelflife for non-processed products will be six months. For further processed items, the allowable shelflife will be one year.

TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Foreign Agricultural Service, Room 5530 South Agriculture Building, Washington, D.C. 20250; or phone (202) 382-1318. Anyone interested in commenting on the proposals should include the TBT Notification Number in their communication.

EC - TBT Notification 84.181 The Commission of the European Communities has proposed a Directive (product covered - frozen food) on the approximation of the laws of the member states relating to quick-frozen foodstuffs for human consumption which concerns all the links in the cold chain such as: manufacturing, storage, transport, distribution, retail sale including labeling rules. The objective and rationale for the proposal is consumer protection. Final date for comments is January 7, 1985.

India - TBT Notification 84.186 The Indian Standards Institution has announced a proposal (product covered - sawn timber and timber products) on methods for determination of moisture content of timber. The objective and rationale is to provide standard methods of test.

Finland - TBT Notification 84.191 The Finnish Ministry of Trade and Industry has announced a proposed decree (product covered - food) which specifies the duties of the relevant controlling authorities and assisting research institutes. The objective and rationale for the proposal is consumer protection. Final date for comments is January 15, 1985.

Finland - TBT Notification 84.192 The Finnish Ministry of Trade and Industry has announced a proposed (product covered - food) act on food products. The objective of the proposed act is to protect the consumer against harmful or inferior food products and against economic damages caused by them. Manufacturing, selling, distributing or importing inferior food products will be prohibited. Final date for comments on the proposal is January 15, 1985.

Federal Republic of Germany - TBT Notification 84.194 The Federal Ministry for Economic Affairs has announced a first order to amend (product covered - products in prepackages) the prepacking order amending regulations on:
a) labeling of net quantity, b) prescribed quantities, c) requirements for checkweighers. The objective and rationale for the amendment is consumer protection. Final date for comments is January 15, 1985.

Canada - The Technical Office recently received a packet of information on Canadian regulatory requirements for countries exporting food to Canada which had been prepared for an October seminar sponsored by the Health Protection Branch of the Department of Health and Welfare. Of particular interest is a booklet of Canada's Health Protection and Food Laws. Copies of this booklet are available to interested exporters.

Kuwait - A copy of Kuwaiti Standard Specifications Guide to the Safe Use of Food Additives just arrived and can be provided to interested exporters.

Oman - A number of Omani standards arrived this week. They deal mainly with beverages, corn oil and flour.

FAS Circulars: Market Information For Agricultural Exporters

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